



Center for Grants Development

Board Presentation

January 15, 2025

SEE THE IMPACT



Center for Grants Development

Meet the Grants Team



Joyce Akins, Director

Alma Ochoa, Secretary

**Kristal Frazier, Development
Prospect Researcher**

**Dr. C.J. Rodgers, Asst.
Superintendent, Education &
Enrichment**

Dr. Vida L. Avery, Manager

**Sharvon D. Pipkins Kamaya,
Resource Development Specialist**

**Venetia Baldwin, Development
Coordinator**

Center for Grants Development

Mission

To implement *diversified* funding strategies to help enhance or expand HCDE's programs and services.

- ❖ Grants, bids, donations/sponsorships, volunteers
- ❖ Auxiliary services to assist divisions

Center for Grants Development

Divisions Served in FY 2024

- ❖ Adult Education
- ❖ CASE for Kids
- ❖ Center for Educator Success
- ❖ Center for Safe and Secure Schools
- ❖ Facilities/Construction
- ❖ Head Start
- ❖ Procurement
- ❖ Schools
- ❖ School-Based Therapy Services



Center for Grants Development

It Takes a Village

- ❖ Program Division
- ❖ Communications
- ❖ Business Services
- ❖ Facilities/Construction
- ❖ Human Resources
- ❖ Marketing and Client Engagement
- ❖ Procurement
- ❖ Research and Evaluation
- ❖ Technology
- ❖ Education Foundation of Harris County (private sector funding)



Center for Grants Development - At a Glance

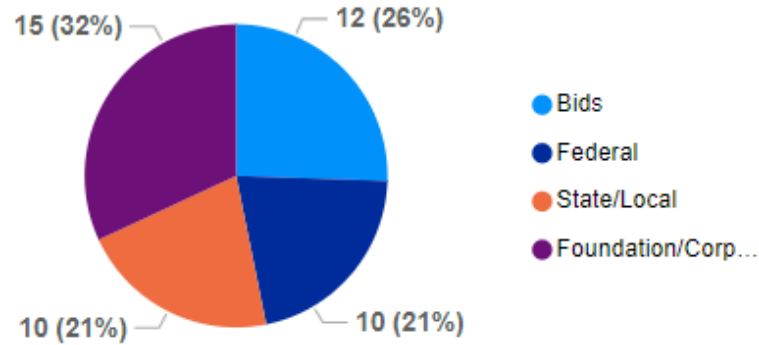
Proposals Bids Requests
35 12 \$34,605,557

Grants Awarded Award Amount Percentage
21 \$29,897,279 86%

Amount
\$67,468

Proposals & Bids Submitted

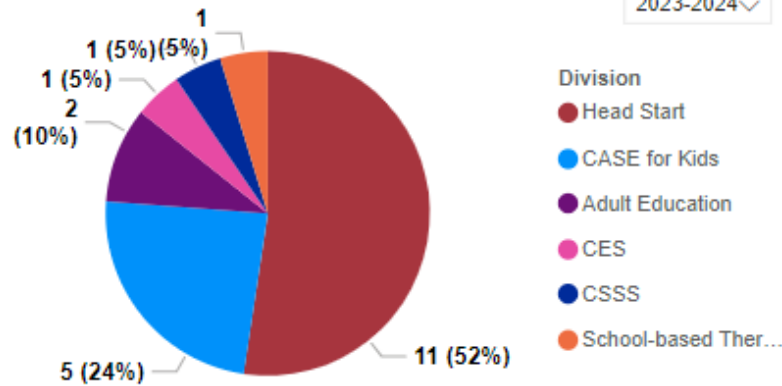
2023-2024



Districts	Campuses	Students	Teachers/Staff	Families	Jobs
28	19	9,691	1,544	6,360	423

Grants Awarded by Division

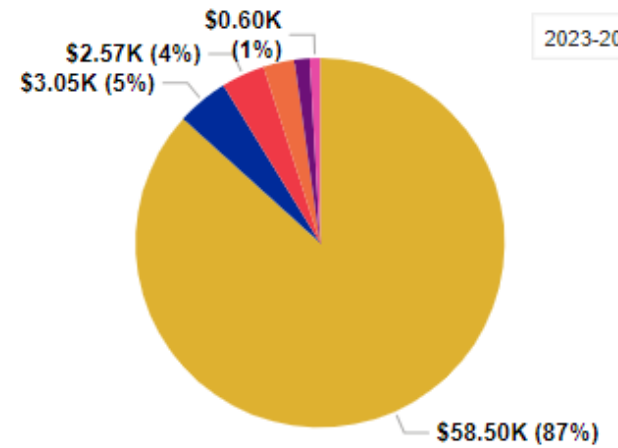
2023-2024



Campuses	Districts	Students	Families	Teachers/Staff	Jobs
17	12	7,938	6,356	1,928	423

Sponsorships/Donations by Division

2023-2024

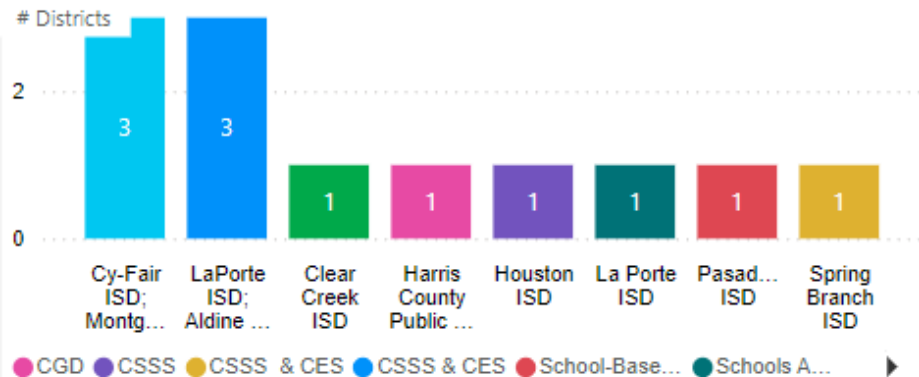


CES (\$58,499) Procurement (...) CASE for Ki... CSSS (\$1,842)

12

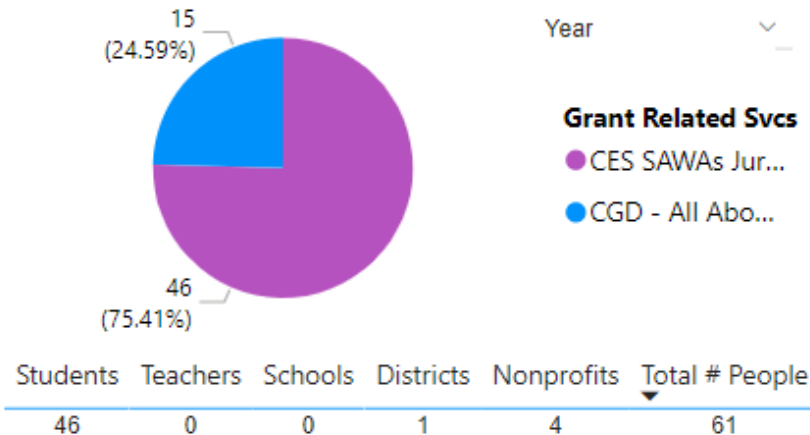
Bids Submitted

2023-2024



Number by Grant Related Svcs

Year



Students	Teachers	Schools	Districts	Nonprofits	Total # People
46	0	0	1	4	61

Proposals / Bids Submitted and Impact

Year

2023-2024 ▾

35

Proposals

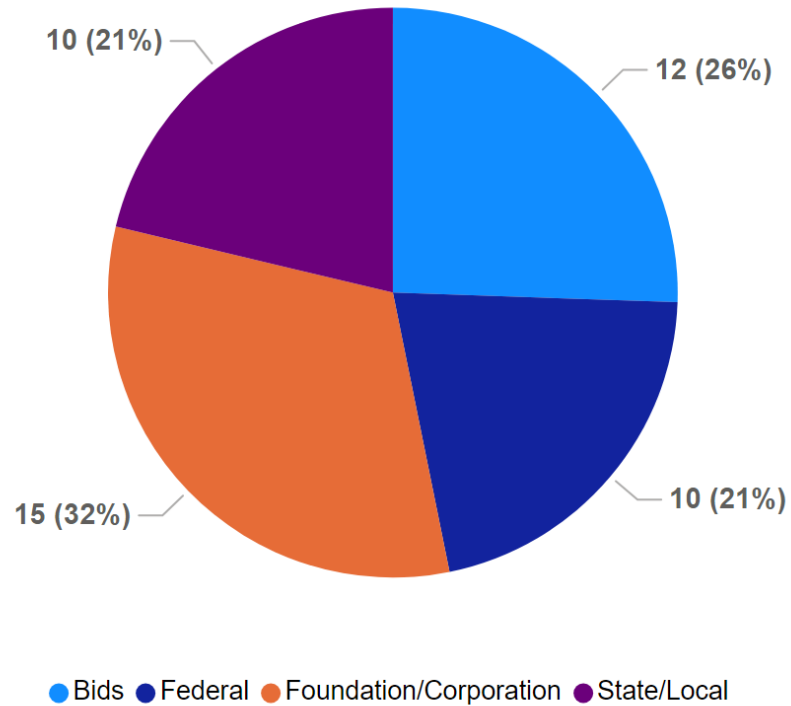
12

Bids

\$34,605,557

Requests

Proposals by Type & Bids Submitted



Impact

28

Districts

19

Campuses

9,691

Students

1,544

Teachers/Staff

6,360

Families

423

Jobs

Grants Awarded by Division & Impact

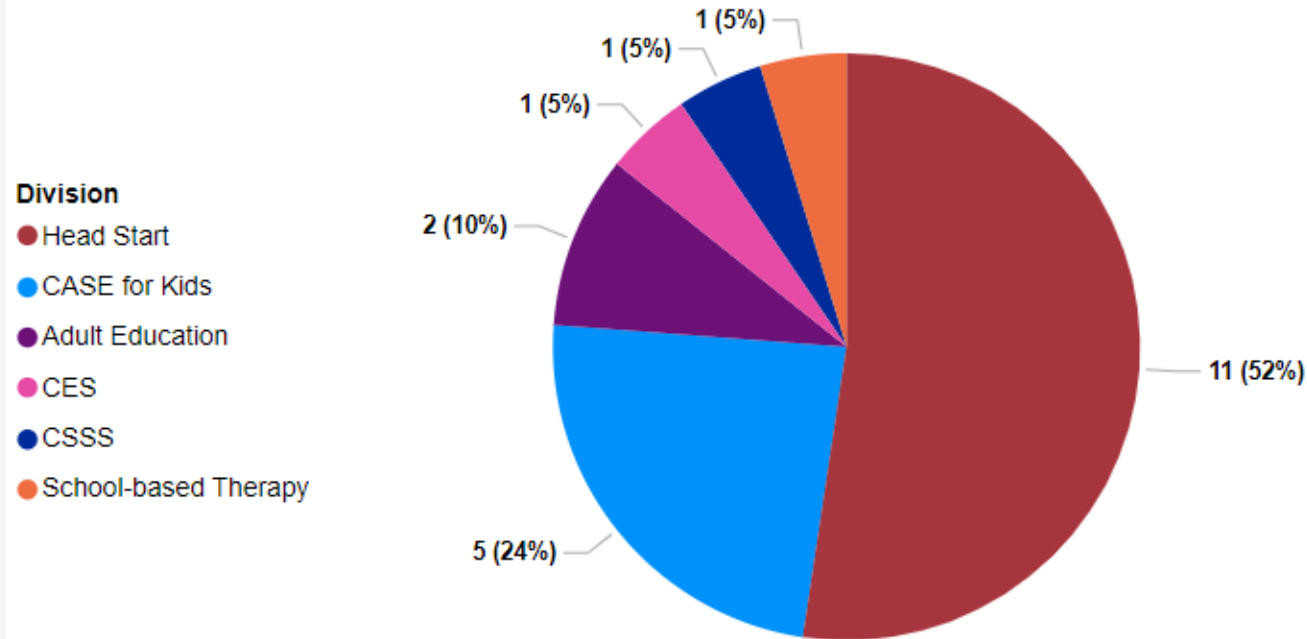
Year
2023-2024

21
Grants Awarded

\$29,897,279
Award Amount

86%
Percentage

Awards by Division



Head Start
\$19,150,742

Adult Education
\$6,260,068

CASE for Kids
\$3,547,524

CSSS
\$930,947

School-based Therapy
\$7,498

CES
\$500

Impact

17

Campuses

12

Districts

7,938

Students

6,356

Families

1,928

Teachers/Staff

423

Jobs

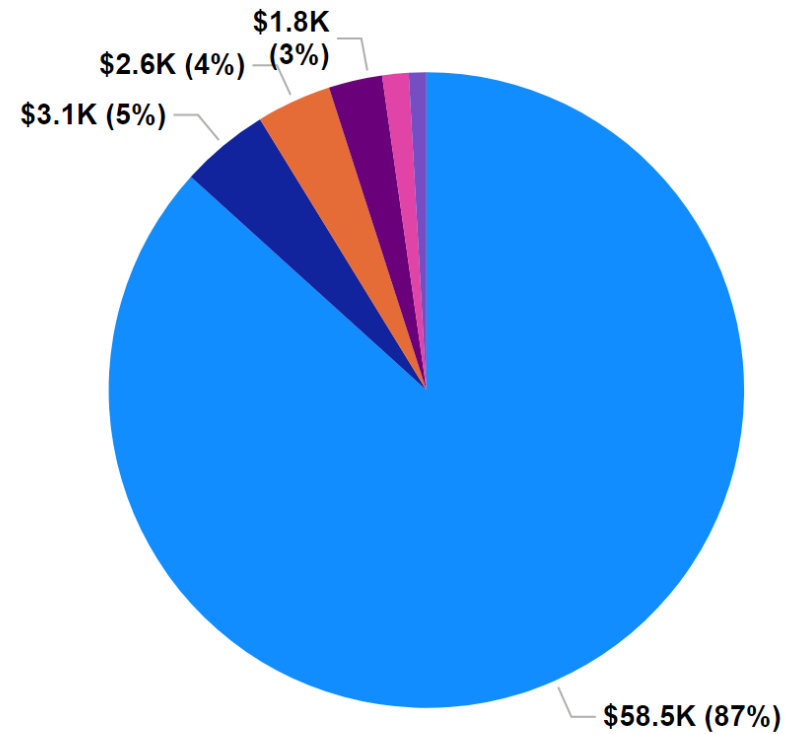
Sponsorships and Donations

Year

2023-2024



Sponsorships/Donations by Division



Divisions

- CES (\$58,499)
- Procurement (\$3,050)
- CASE for Kids (\$2,572)
- CSSS (\$1,842)
- EFHC (\$905)
- CGD (\$600)

Amount



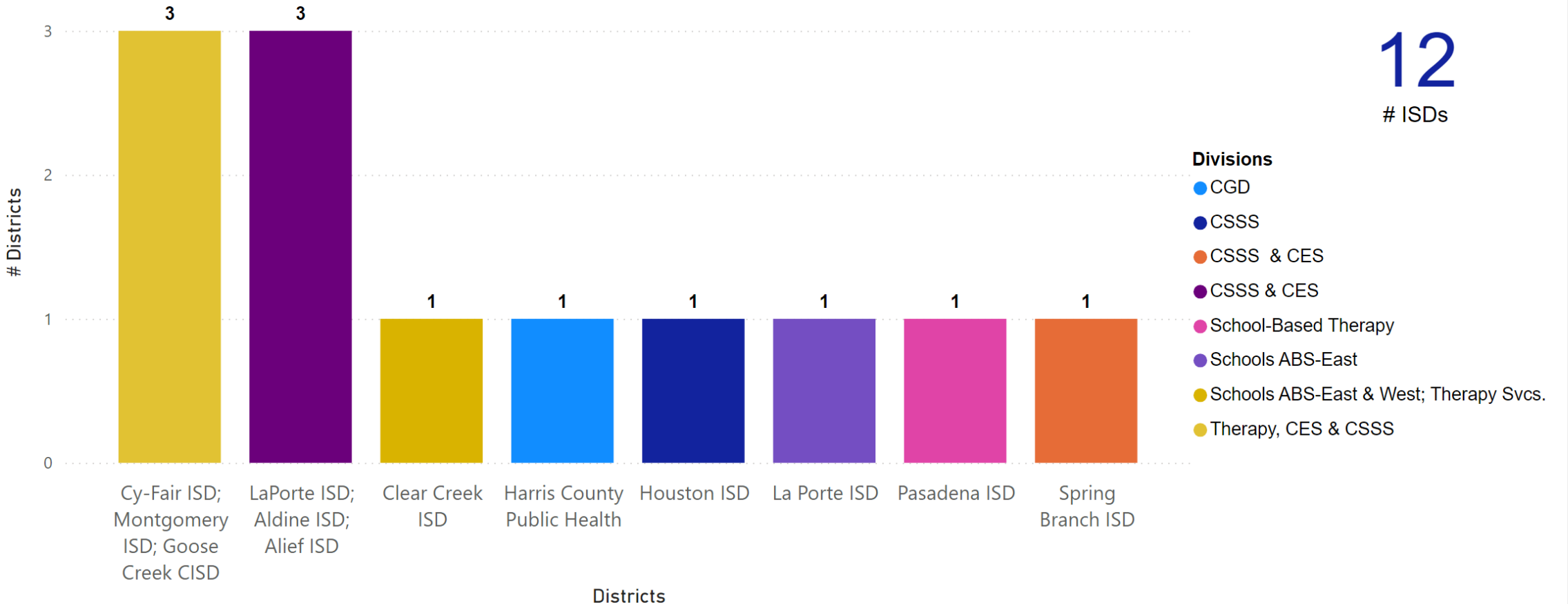
\$67,468

Bids Submitted for Divisions

Year

2023-2024 ▾

Bids by Division

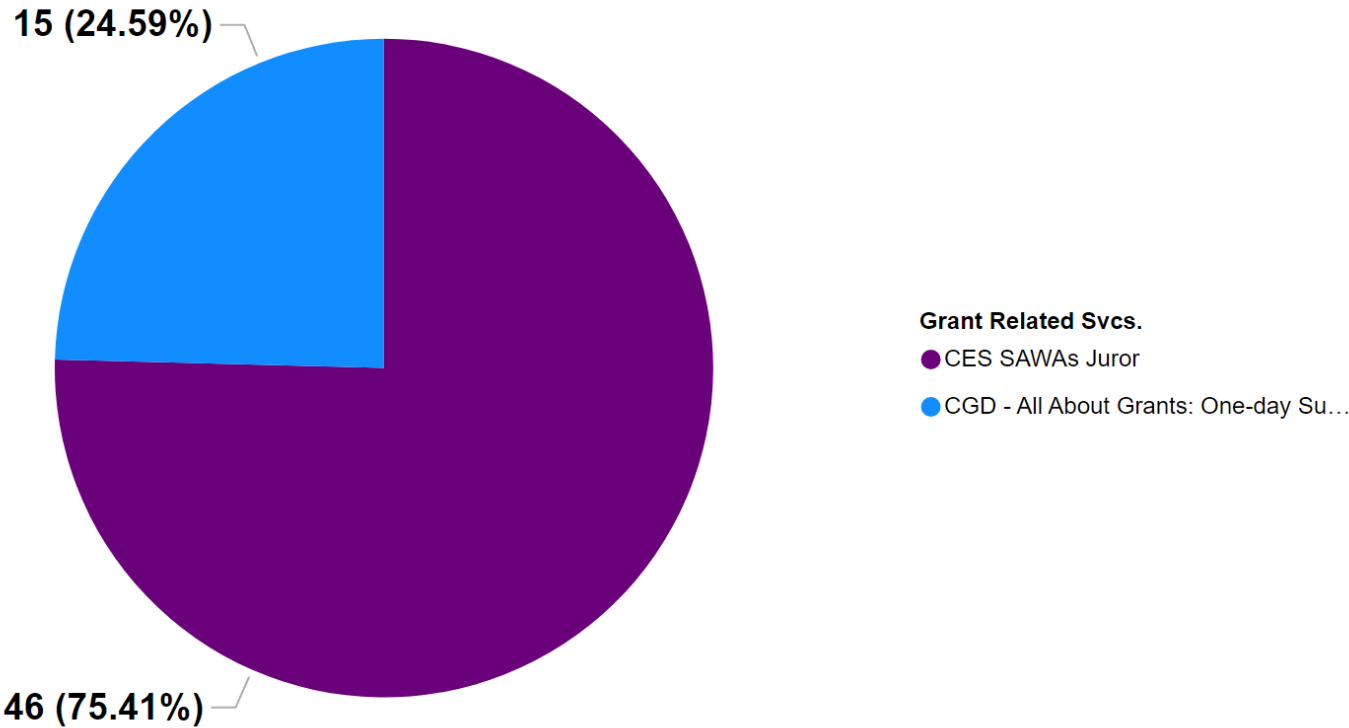


Grant Related Services and Impact

Year

2023-2024 ▾

Grant Related Services



Impact

46

Students

0

Teachers

0

Schools

1

Districts

4

Nonprofits

61

Total # People

Center for Grants Development

Key Highlights

Adult Education Grant Applications - \$6.2 million awarded from Texas Workforce Commission



Center for Grants Development

Key Highlights

Center for Safe and Secure Schools - \$930,947 from U.S. Department of Justice, Bureau of Justice Administration – STOP School Violence Grant



The Center for
Safe and Secure Schools
Harris County Department of Education



U.S. Department of
JUSTICE

Key Highlights

Launching our Focus on Funding Podcast Series – features CGD staff and guests



Center for Grants Development

Other Highlights

Assisting the

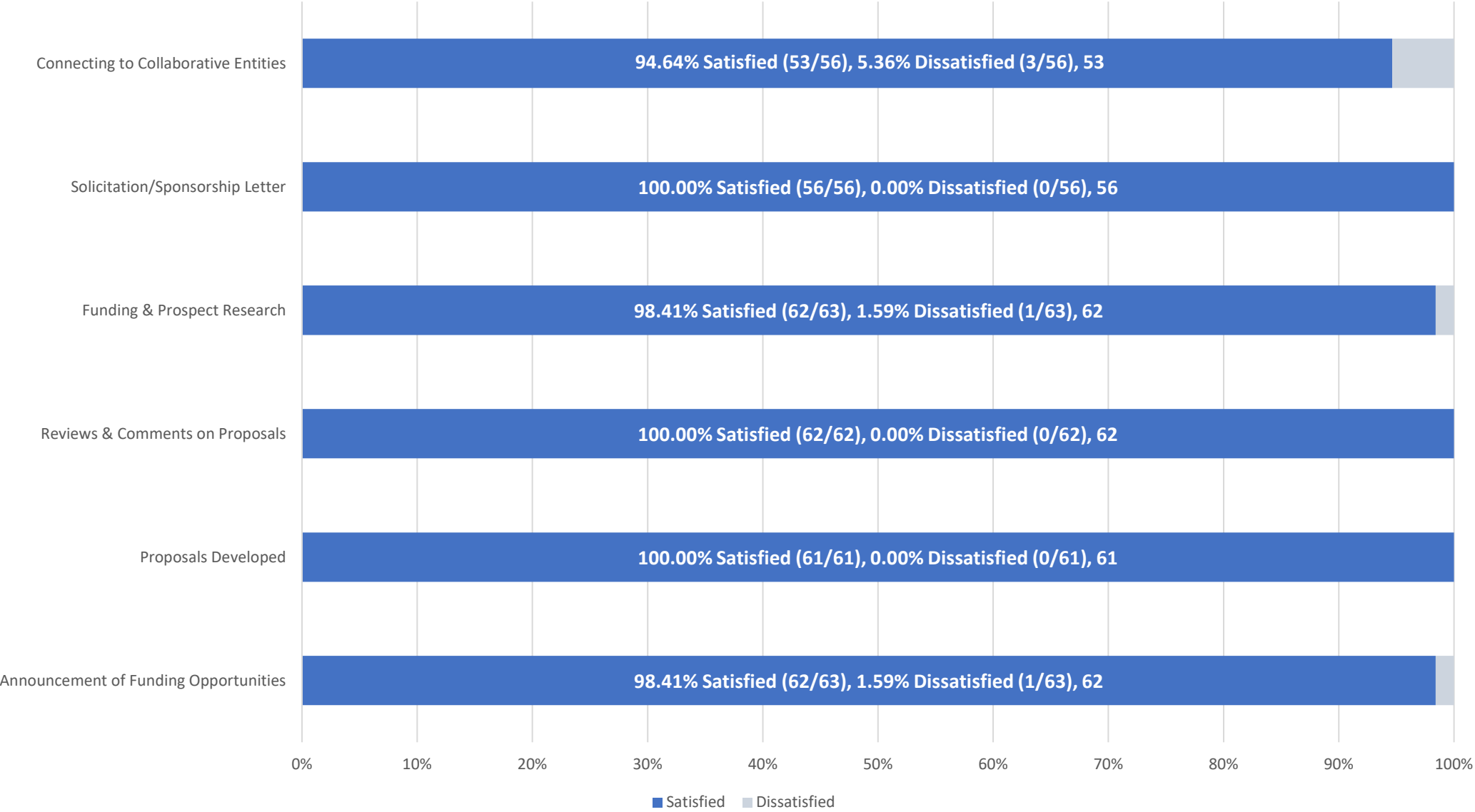
- ❖ Education Foundation of Harris County – luncheon silent auction items
- ❖ CASE for Kids – grants, event sponsors, donations, volunteers
- ❖ Center for Educator Success – sponsors, writing jurors, bids
- ❖ Center for Safe & Secure Schools – grants, bids, sponsors for training
- ❖ Head Start – continued support for grants
- ❖ Procurement Services – sponsors for iPASS
- ❖ Schools – grants and bids
- ❖ Therapy Services – grants and bids

Center for Grants Development

Key Highlights

- ❖ Client satisfaction remains high – 98.5 % overall satisfaction rate
- ❖ Increase in staff using our services

Specific Services Client Satisfaction – 98.5%



Center for Grants Development

Trends/Looking Forward

- ❖ Examine possible shifts in government funding (e.g., federal/state; discretionary/formula grants, etc.) and explore ways to maximize funding
- ❖ Strengthen and expand relationships with nonprofit organizations, higher education institutions and local government entities for collaborations
- ❖ Continue to support divisions in a variety of ways to help achieve their goals (e.g., collaborations, volunteers, events, etc.)

We help divisions make an impact

**Center for Grants
Development**



**Center for Grants
Development**
More than just your money source.



Center for Grants Development

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Questions?